

## My Sales Strengths

People are not interested in what you have to say. They want to know how you can help them. If you can't help them, they will walk away. This is the reality of sales. You need to be able to help people solve their problems. If you can't do that, you're not a salesperson. You're just a person who talks.

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Believe it or not, there are 28 different types of salespeople. Each one has their own strengths and weaknesses. Some are better at building relationships, while others are better at closing deals. Some are better at selling high-ticket items, while others are better at selling low-ticket items. So, if you're a salesperson, you need to know your own strengths and weaknesses. This will help you to focus on your strengths and improve your weaknesses. It will also help you to find the right type of sales job for you. So, take a look at the list below and see if you can identify your own strengths and weaknesses. This will be a great first step towards becoming a successful salesperson.



